

AIQ

Opening Bell

Newsletter

July 2004

Vol. 13

Issue 7



Linda Bradford Raschke is President of LBRGroup, a money management firm. She is a registered CTA. Linda began her professional trading career in 1981 as a market maker in equity options. After seven years on the trading floor, she left the exchange to expand her trading program in the futures markets. In addition to running LBRGroup, Linda has been principal trader for several hedge funds and runs commercial hedging programs in the metals markets. She is featured in Jack Schwager's book *The New Market Wizards* and she co-authored the best selling book *Street Smarts – High Probability Short Term Trading Strategies*. More educational material can be found at Linda Bradford Raschke's web site at www.LBRgroup.com.

The Opening Bell Newsletter is a publication of AIQ Systems
P.O. Box 7530
Incline Village, Nevada
89452

Invaluable Advice from 'Market Wizard'

The Mental Aspect of Trading

By Linda Bradford Raschke

Many traders quickly come to acknowledge that despite being familiar with winning strategies, systems, and money management techniques, trading success is dependent on your psychological state of mind. If you're a trader just starting out, where do you find the initial confidence to pull the trigger? How do you deal with the down times without digging yourself deeper into the hole? If you are in a hole, how do you work your way back out? How do experienced traders push through the ceiling of profitability that caps their initial trading years and make a truly fabulous living?

Trading is a performance-oriented discipline. Stress and mental pressures can affect your ability to function and impact your bottom line. Much of what has been learned about achieving peak performance in both business and sports can be applied to trading. But before

looking at some of these factors, let's first examine the ways that trading differs from other businesses.

1. Intellect has nothing to do with your ability as a trader. Success is not a function of how smart you are or how much you have applied yourself academically. This is hard to accept in a society that puts a premium on intellect.
2. There is no customer or client good will built up each day in your business. Customer

"The first principle of peak performance is to put fun and passion first. Get the performance pressures out of your head. Forget about statistics, percentage returns, win/loss ratios, etc."

relationships, traditionally important in American businesses, have little to do with a trader's profitability. Each day is a clean slate.

3. The traditional 8-5 work ethic doesn't apply in this business! A trader could sit in

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front of a screen all day waiting for a recognizable pattern to occur and have nothing happen. There is a temptation to take marginal trades just so a trader can feel like he's doing something. There's also the dilemma of putting in constant hours of research, having nothing to show for it, and not getting paid for the work done. Yet if a trader works too hard, he risks burn-out. And what about those months where 19 out of 20 days are profitable, but the trader gives it all back in one or two bad days? How can a trader account for his productivity in these situations?

4. If you were to invest time, energy, and emotion into developing a business venture and backed out at the last minute, it would be considered a failure. However, you should be able to invest time and energy into researching a trading idea, and yet still be able to change your mind at the last minute. Market conditions change, and we cannot be expected to predict all the variables with foresight. Getting out of a bad trade with only a small loss should be considered a big success!

What IS the definition of a successful trader? A trader should feel good about himself and enjoy playing the game. You can make a few small trades a year as a hobby, generate some very modest profits, and be quite successful because you had fun. There are also aggressive traders who have had big years, but ultimately blow out, ruin their health, or lead miserable lives from all the stress they put themselves under.

Principles of Peak Performance

The first principle of peak performance is to put fun and passion first. Get the performance pressures out of your head. Forget

about statistics, percentage returns, win/loss ratios, etc. Floor-traders scratch dozens of trades during the course of a day, but all that matters is whether they're up at the end of the month.

Don't think about TRYING to win the game — that goes for any sport or performance-oriented discipline. Stay involved in the

“The second principle of peak performance is confidence — confidence in yourself, your methodology, and your ability to succeed...Self-confidence comes from developing a methodology that YOU believe in.”

process, the technique, the moment, the proverbial here and now. A trader must concentrate on the present price action of the market.

A good analogy is a professional tennis player who focuses only on the point at hand. He'll probably lose half the points he plays, but he doesn't allow himself to worry about whether or not he's down a set. He must have confidence that by concentrating on the techniques he's worked on in practice, the strengths in his game will prevail and he will be able to outlast his opponent.

The second principle of peak performance is confidence — confidence in yourself, your methodology, and your ability to succeed. Some people are naturally born confident. Other people are able to translate success from another area in their life. Perhaps they were good in sports, music, or academics growing up.

There's also the old-fashioned “hard work” way of getting confidence. Begin by researching and developing different systems or methodologies. Put in the hours of backtesting. Tweak and modify the systems so as to make them your

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David Vomund, Publisher
G.R. Barbor, Editor
P.O. Box 7530
Incline Village, NV 89452

AIQ Opening Bell does not intend to make trading recommendations, nor do we publish, keep or claim any track records. It is designed as a serious tool to aid investors in their trading decisions through the use of AIQ software and an increased familiarity with technical indicators and trading strategies. AIQ reserves the right to use or edit submissions.

While the information in this newsletter is believed to be reliable, accuracy cannot be guaranteed. Past performance does not guarantee future results.

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own. Study the charts until you've memorized every significant swing high or low. Self-confidence comes from developing a methodology that YOU believe in.

Concentrate on the technical conditions. Have a clear game plan. Don't listen to CNBC, your broker, or a friend. You must do your own analysis and have confidence in your game plan to be a successful trader.

Analyze the markets when they are closed. Your job during the day is to monitor markets, execute trades, and manage positions. Traders should be like fighter pilots who make quick decisions and have quick reflexes. Their plan of attack is already predetermined, yet they must be ready to abort their mission at any stage of the game.

Just as you should put winning out of your mind, so should you put losing out of your mind — quickly. A bad trade doesn't mean you've blown your day. Get rid of the problem quickly and start making the money back. It's like cheating on a diet. You can't undo the damage

“The third important element for achieving peak performance is attitude. Attitude is how you deal with the inevitable adverse situations that occur in the markets... Slumps are inevitable for it's impossible to stay on top of your game 100% of the time. Once you've dug yourself out of a hole, no matter how long it takes, you know that you can do it again.”

that's been done. However, it doesn't mean you've blown your whole diet. Get back on track and you'll do fine.

For that matter, the better you are able to eliminate emotions from your day, the better off you will be. A certain amount of detachment

adds a healthy dose of objectivity.

Trading is a great business because the markets close at the end of the day (at least some of them). This gives you a zero point from which to begin the next day — a clean slate. Each day is a new day. Forget about how you did the week before. What counts is how you do today!

Sometimes what will happen during the day comes down to knowing yourself. Are you relaxed or distracted? Are you prepared or not? If you can't trade that day, don't! And don't overanalyze the reasons why or why not. Is psychoanalyzing your childhood going to help your trading? Nonsense!

The third important element for achieving peak performance is attitude. Attitude is how you deal with the inevitable adverse situations that occur in the markets. Attitude is also how you handle the daily grind, the constant two steps forward and two steps back. Every professional has gone through long flat times. Slumps are inevitable for it's

impossible to stay on top of your game 100% of the time. Once you've dug yourself out of a hole, no matter how long it takes, you know that you can do it again. If you've done something once, it is a repeatable act. That knowledge is a powerful weapon and can make you a much stronger trader.

Good trades don't always work out. A good trade is one that has the probabilities in its favor, but that doesn't mean that it will always work out. People who have a background in game theory understand this well. The statistics are only meaningful when looking at a string of numbers. For example, in professional football not every play is going to gain yardage. What percentage of games do you need to

“...it's so important to get rid of losing trades the day before. That way, you don't have to deal with them first thing in the morning. This is usually when the choice opportunity occurs and you want to be ready to take advantage of it.”

win in order to make the playoffs? It's a number much smaller than most of us are willing to accept in our own win/loss ratios!

Here is an interesting question: should you look at a trade logically or psychologically? In other words, should every trade stand on its own merits? Theoretically, yes, but in real life it doesn't always work that way. A trader is likely to manage a position differently depending on whether the previous trade was a winner or a loser.

How does one know when to take profits on a good trade? You must ask yourself first how greedy do you want to be, or, how much money do you want to make? And also, does your pattern have a “perceived profit” or objective level? Why is it that we hear successful winning traders complain far more about getting out of good trades too soon than not getting out of bad trades soon enough? There's an old expression: “Profits are like eels, they slip away.”

Successful traders are very defensive of their capital. They are far more likely to exit a trade that

doesn't work right away than to give it the benefit of the doubt. The best trades work right away!

OK. Realistically, every trader has made a stubborn, big losing trade. What do you do if you're really caught in a pickle? The first thing is to offer a "prayer to the Gods." This means, immediately get rid of half your position. Cut down the size. Right off the bat you are taking action instead of freezing up. You are reducing your risk, and you have shifted the psychological balance to a win-win situation. If the market turns around, you still have part of your position on. If it continues against you, your loss will be more manageable. Usually, you will find that you wished you exited the whole position on the first order, but not everyone is able to do this.

At an annual Market Technician's conference, a famous trader was speaking and someone in the audience asked him what he did when he had terrible losing trades. He replied that when his stomach

away. This is also why it's so important to get rid of losing trades the day before. That way, you don't have to deal with them first thing in the morning. This is usually when the choice opportunity occurs and you want to be ready to take advantage of it.

A small profitable scalp is the easiest trade to make. The whole secret is to get in and get out of the market as quickly as possible. Enter in the direction of the market's last thrust or impulse. The shorter the period of time you are in the marketplace, the easier it is to make a winning trade. Of course, this strategy of making a small scalp is not substantial enough to make a living, but remember the object is to start the day out on the right foot.

If you are following a methodology consistently (key word), and making money, how do you make more money? You must build up the number of units traded without increasing the leverage. In other words, don't try going for the bigger trade; instead, trade more contracts. It just

takes awhile to build up your account or the amount of capital under management. Proper leverage can be the key to your success and longevity in this business. Most traders who run into trouble have too big a trade on. Size influences your objectivity. Your main object should be to stay in the game.

Most people react differently when they're under pressure. They tend to be more emotional or reac-

tive. They tense up and judgment is often impaired. Many talented athletes can't cut it because they choke when the pressure's on. You could be a brilliant analyst but a lousy trader. Consistency is far

"The last key to achieving mental mastery over the game is believing that you can actually do it. Everyone is capable of being a successful trader if he truly believes he can be."

more important than brilliance. Just strive for consistency in what you do and let go of the performance expectations.

Master the Game

The last key to achieving mental mastery over the game is believing that you can actually do it. Everyone is capable of being a successful trader if he truly believes he can be. You must believe in the power of belief. If you're a recluse skeptic or self-doubter, begin by pretending to believe you can make it. Keep telling yourself that you'll make it even if it takes you five years. If a person's will is strong enough, he will always find a way.

If you admit to yourself that you truly don't have the will to win at this game, don't try to trade. It is too easy to lose too much money. Many people think that they'll enjoy trading when they really don't. It's boring at times, lonely during the day, mentally trying, with little structure or security. The markets are not a logical or fair playing ground. But there are numerous inefficiencies and patterns ready to be exploited, and there always will be.

For more educational material, go to Linda Bradford Raschke's web site at www.LBRgroup.com.

"If you are following a methodology consistently (key word), and making money, how do you make more money? You must build up the number of units traded without increasing the leverage. In other words, don't try going for the bigger trade; instead, trade more contracts."

began to hurt, he'd "puke them at the lows along with everyone else." The point is, everyone makes mistakes but sooner or later you're going to have to exit that nasty losing position.

"Feel good" trades help get one back in the game. It's nice to start the day with a winning scalp. It tends to give you more breathing room on the next trade. The day's psychology is shifted in your favor right



DAVID VOMUND

Chart Pattern Analysis

Don't Be Caught Off Guard— Recognize and Profit From The Island Reversal Pattern

By David Vomund

“Islands frequently develop within the larger patterns at turning points of Primary or important Intermediate consequences.” Edwards & Magee

Many traders were caught off guard by the sudden reversal in the Nasdaq in May, particularly since it had just fallen below support. Chart pattern enthusiasts, however, recognized the Island Reversal pattern and profited from it.

In order to identify Island Reversals, you first need to understand price gaps. Price gaps are simply areas on the bar chart where no trade executions take place. In an upward gap, for example, prices open above the highest price of the previous day, leaving a gap or open space on the chart that is not filled during the day. The opposite is true

“To have remained on the sideline or be short the Nasdaq in the second half of May would have been a mistake. Those who saw the Nasdaq’s Island Reversal knew that the double-bottom pattern was still in play and a rally would likely follow.”

in a downward gap.

The type of gap in an Island Reversal pattern is an *exhaustion gap*. This type of gap appears near the end of a market move. After a

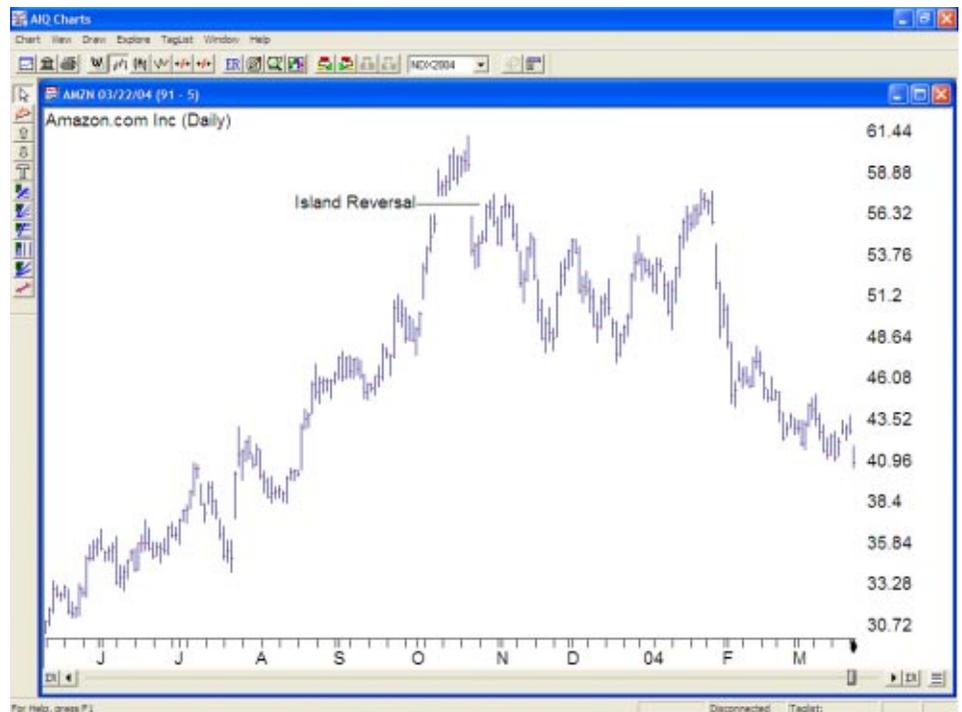


Figure 1. Daily chart of Amazon.com. The interval between the two price gaps that occurred in Oct. 2003 constitutes an Island Reversal Pattern (marked on the chart).

strong rally, the security gaps higher but fails to move beyond that. It often means that everyone who wanted the stock finally jumped in, so buying interest fades away. Similarly, a downside exhaustion gap occurs after a security has dropped. It can signify a mild “capitulation,” where those who were thinking of placing sell orders finally throw in the towel. Two gaps are formed in the

Island Reversal pattern. In an Island Reversal top pattern, there is an exhaustion gap higher after a strong rally. The stock can then trade in a range for a few days before gapping to the downside. The trading days between the two gaps resembles an “island.”

Figure 1 shows an example of an Island Reversal top. Amazon.com (AMZN) rallied from \$25 to \$55 before it gapped higher. For about two weeks, AMZN remained above its price gap but buying interest dried up. On October 22 AMZN gapped lower. We drew a trendline showing the gaps, and the island above it. That proved to be a major topping formation for AMZN.

An Island Reversal bottom pattern formed in the Nasdaq Composite in mid-May. Many chart watchers saw a potential double-bottom forming (see lower trendline in **Figure 2**) but the Nasdaq gapped lower, falling well below support on May 17. For technical reasons, sell orders poured in. This proved to be an exhaustion gap, however, as the Nasdaq closed in the middle of its range on that day and then gapped higher the next day (**Figure 2**). The Nasdaq chart shows a one-day island, denoted by the arrow.

The Island Reversal pattern doesn't call major tops and bottoms. More often, it sends prices back for a complete retracement of the move that preceded it.

Understanding chart pattern analysis is important. To have remained on the sideline or be short the Nasdaq in the second half of May would have been a mistake. Those who saw the Nasdaq's Island Reversal knew that the double-bottom pattern was still in play and that a rally would likely follow.

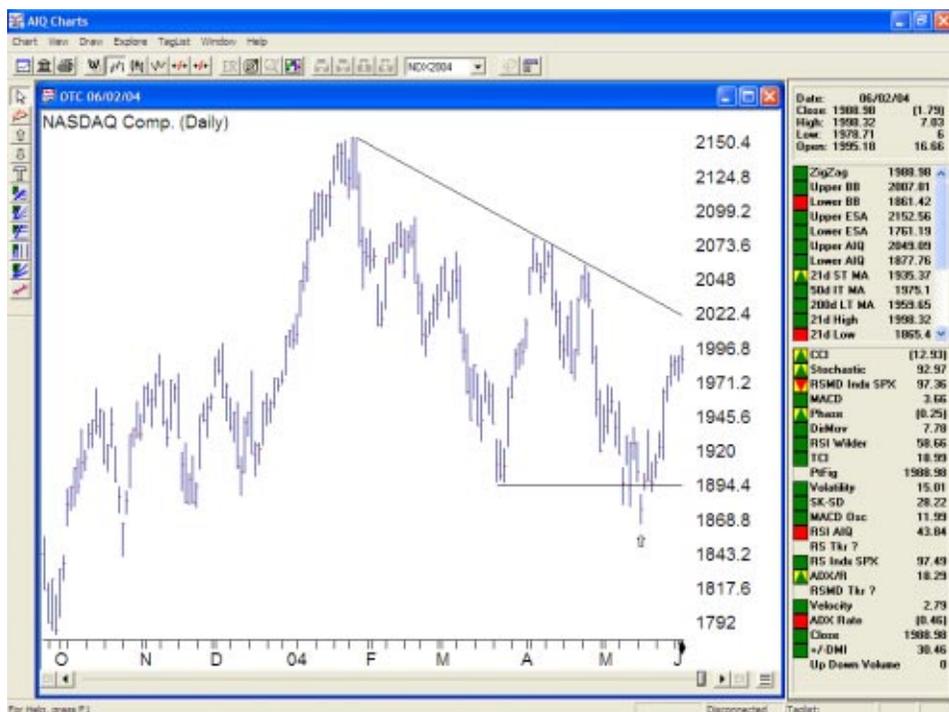


Figure 2. Daily chart of Nasdaq Composite index. Arrow indicates one-day Island Reversal that occurred in May 2004.

Further reading:

- 1) *Technical Analysis of Stock Trends*, by Robert Edwards and John Magee
- 2) *Encyclopedia of Chart Patterns*, by Thomas Bulkowski

David Vomund publishes VIS Alert, a weekly investment newsletter. For a sample copy, go to www.visalert.com.

STOCK DATA MAINTENANCE

The following table shows stock splits and other changes:

Stock	Ticker	Split	Approx. Date
Hvaneng Power Int'l	HNP	3:2	07/09/04
Popular Inc.	BPOP	2:1	07/09/04
Urban Outfitters	URBN	2:1	07/12/04
VA Commerce Bancorp	VCBI	5:4	07/16/04
CCF Holding	CCFH	3:2	07/16/04
Immucor Inc.	BLUD	3:2	07/19/04
Coldwater Creek	CWTR	3:2	07/26/04
Varian Medical	VAR	2:1	08/02/04

Trading Suspended:

Calanese AG (CZ), KLM Royal Airlines (KLM), PG Barry Corp. (RGB), Sylvan Inc. (SYLN)

Name Changes:

American River Holdings (AMRB) to American River Bancshares (AMRB)
 GRIC Communications (GRIC) to GoRemote Internet Comm. (GRIC)
 Ryan's Family Steakhouse (RYAN) to Ryan's Restaurant Group (RYAN)

MARKET REVIEW

The market remained in its 2004 consolidation range but prices did advance toward the top of the trading range in June. In June (through the 28th), the S&P 500 increased 1.2% and the Nasdaq Composite rose 1.9%.

The stock market was closed on June 11 in honor of Ronald Reagan. AIQ users should enter this date as one of the stock market holidays in TradingExpert. Open *Data Manager* and click *Manager, Preferences*, and select the *Holidays* folder. Enter 06/11/04 in the blank field at the bottom of the page.

S&P 500 Changes

Changes to the S&P 500 Index:
 No changes this month.

AIQ invites you to attend the
15th Annual Lake Tahoe Seminar
 Harveys Resort and Casino
 South Lake Tahoe
 October 11, 12, and 13, 2004



Two-track format to start

This year's seminar starts out with 2 concurrent tracks on the first day. Track One will be for those recently joining AIQ or for users who need a refresher. Track Two will be for those more familiar with AIQ software, covering some more advanced topics. After lunch both tracks will combine for the remainder of the seminar.

All 3 days for only \$795

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Dan Zanger, *chartpattern.com*

Dan Zanger is Founder and President of *chartpattern.com*. Best known for his record breaking portfolio performance, Dan shares technical analysis education in his Understanding Chart Patterns section, and shows his international audience what setups he looks for in finding powerful movers in the market. Dan's stock recommendations which can be found in his four-night per week newsletter are little known, and often under institutionally-subscribed stocks that he brings to the attention of his readership BEFORE the institutions move them. Dan has been an AIQ user for 12 years.



Jerry Klein, *investtalk.com*

Founder of Klein-Pavlis-Peasley. Jerry, as clients and listeners feel comfortable calling him, began his career in the investment industry in 1962. Before starting his own firm, Jerry has acted as a Registered Securities Representative, Investment Advisor and Money Manager with a number of registered securities broker-dealers. He also co-presents the Investtalk radio show every week night.



David Vomund, *Chief Analyst, AIQ Systems*

David Vomund is editor of AIQ's Opening Bell newsletter, and publisher of VISAlert.com newsletter. David is an experienced Money Manager and Market Timer.



Steve Palmquist, *daisydogger.com*

Steve Palmquist is a full time trader with nearly 20 years of experience and is a speaker at trade shows and seminars. Steve's *daisydogger.com* site provides trading tips and techniques, and the Timely Trades Letter provides a Market Outlook, trading setups, and trading tips. Steve is an AIQ user.



Dean Kasparian, *President, AIQ Systems*

Dean Kasparian is President of AIQ Systems. An experienced analyst, Dean has been actively involved in all aspects of AIQ product development, AIQ seminars and workshops.



Rich Denning, *CPA Stock Investor*

Rich Denning, CPA, has been an AIQ user since 1985. A stock investor since 1973, Rich has concentrated on short-term trading using systems written in AIQ's EDS language.



Steve Hill, *Vice President, AIQ Systems*

Stephen Hill is Vice President of AIQ Systems. Steve has 12 years experience with AIQ products. He has been involved in all aspects of AIQ through support, sales and teaching seminars.



DAY ONE

Monday October 11, 2004

7:30 - 8.30am Registration and AIQ Hosted Breakfast

Track 1 - Using AIQ Effectively

8:30am - 10:00am

Getting Started Right *David Vomund*

David Vomund will discuss such areas as Market Timing, Stock Selection and Group/Sector Rotation. Both this session and the following session are perfect for a refresher or if you are new to TradingExpert Pro.

10:30am - 12:00noon

Getting the Best Out of AIQ *Dean Kasparian*

Dean Kasparian will discuss the primary elements of AIQ's TradingExpert Pro and will focus on how to get the best out of these tools.

Track 2 - Trading and Exiting

8:30am - 10:00am

Real Time Trading Strategies *Steve Hill*

Steve Hill will focus on real time trading systems in both RT Alerts and in the new AIQ Real Time Back Test feature. Exiting strategies in real time will also be discussed.

10:30am - 12:00noon

Exit Trading Strategies *Rich Denning*

Rich Denning will focus on the importance of exiting strategies and their place in your overall trading systems, including trailing stops, system exits and days held exits.

12:00noon - 1:30pm AIQ Hosted Lunch

Track 1 and Track 2 combined for afternoon sessions

1:30pm - 3:00pm

Trading with the Market Part I *Steve Palmquist*

Steve's sessions outline trading strategies and how to vary the trading style and exit strategies based on current Market conditions. Steve will be sharing EDS scans and stop loss strategies that he uses in his trading. He will also explain how he analyzes the Market to determine which set of tools to use.

3:30pm - 5:00pm

Hidden Tools in AIQ *David Vomund*

David Vomund will discuss some of the lesser known but very powerful tools within AIQ's TradingExpert Pro. Topics will include Hot Keys, Color Studies, Data Management, Custom Indicators, Breadth Builder, and much more.

DAY TWO

Tuesday October 12, 2004

7:30 - 8.30am AIQ Hosted Breakfast

8:30am - 10:00am

Trading System Design *Dean Kasparian*

In this session Dean kasparian will discuss the elements critical to forming a trading system strategy and discuss some of the pitfalls and traps to avoid in developing a system.

10:30am - 12:00noon

ETF Trading *David Vomund*

Exchange Traded Funds (ETFs) are the fastest growing financial product in the United States. In this session, David will discuss various ETF trading strategies. While day-trading strategies will be highlighted, most of the focus will be on longer-term rotational systems. David will discuss several mechanical trading systems, including the one that he uses for his managed account program, ETFportfolios.net.

12:00noon - 1:30pm AIQ Hosted Lunch

1:30pm - 3:00pm

Trading with the Market Part II *Steve Palmquist*

Part II of Steve's session from yesterday.

3:30pm - 5:00pm

Lessons from a Money Manager and Radio Talk Show Personality *Jerry Klein*

Radio personality, Money Manager, and AIQ user Jerry Klein will discuss his analysis techniques, including the use of chart patterns, indicator readings, and basic fundamental analysis. Common pitfalls investors make will also be highlighted as well as his own "Stink-O-Meter."

6:00pm - 9:00pm AIQ Hosted Cocktail/Dinner Reception

**DAY
THREE**

Wednesday October 13, 2004

7:30 - 8.30am AIQ Hosted Breakfast

8:30am - 9:30am

What's New in AIQ

Dean Kasparian

Dean will cover the new features in AIQ's latest version of TradingExpert Pro including such power features as Real Time Back Testing, Custom Indicators, Custom Barometer in Quotes and Historical Real Time Data.

10:00am - 12:00noon

Trading off Chart Patterns

Dan Zanger

Over the last 15 years, Dan has spent over 10,000 hours studying every type of chart pattern formation imaginable. From Cup and Handle patterns to Falling Wedges, Ascending Triangles, Bull and Bear Flags. In this session Dan will highlight chart patterns and how they can lead you to the biggest movers in the market. Dan will focus on patterns and trendlines and how he uses them for timing his trades.

Seminar concludes at noon

Included in your seminar price of \$795

Value for your money

\$795

- AIQ hosted continental breakfast, refreshments during morning and afternoon breaks.
- AIQ hosted lunch Monday and Tuesday.
- AIQ hosted cocktail reception/dinner on Tuesday, October 12th at 6pm

Harveys Resort & Casino

AIQ has negotiated discount room rates with Harveys Resort and Casino.

To take advantage of \$99 week night rates call 1-800-455-4770

AIQ real time computer stations

AIQ will have real time data hooked up on two systems during the seminar for attendees to use. These systems will be outside the session rooms.

LIMITED SEATING

Call 1-800-332-2999

To Reserve Your Seat

Take a peek at AIQ's all NEW TradingExpert Pro scheduled for release this summer!

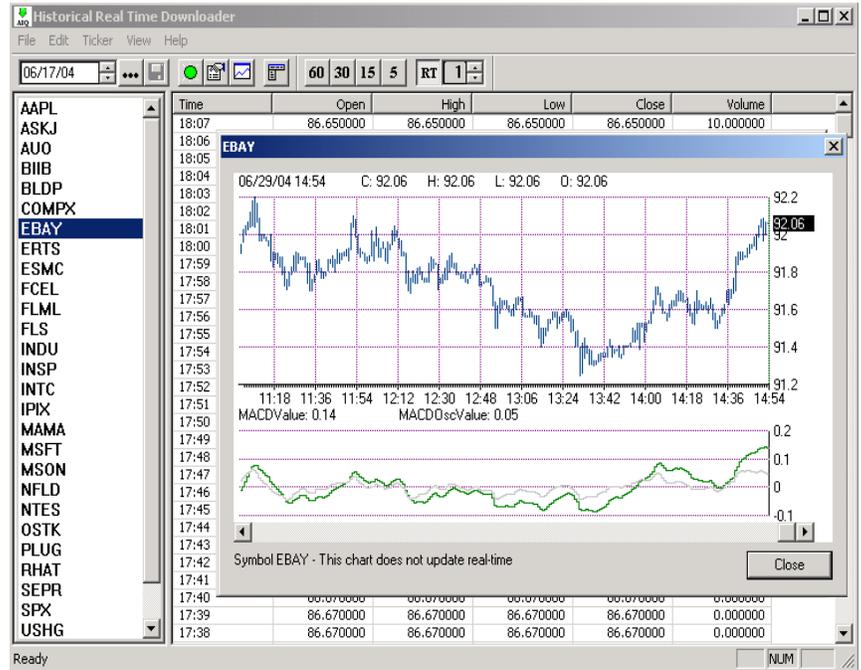
Real time back testing like you've never seen before, all on your local drive, multiple tickers and strategies.

REAL TIME DATA ON YOUR HARD DRIVE

Accumulate and store real time data on your hard drive and have it update every night automatically with your regular end of day download. You can also update during the day for up to the moment testing. You decide the list of stocks to collect real time data. 30 days of one minute bars are available from the TrackData servers. After that just keep downloading and your database grows each day.

BACK TEST LISTS OF STOCKS REAL TIME

Now all the powerful trading system design tools that Expert Design Studio has to offer can be applied to real time data. You can even chart the stored real time history.



Ticker	Held	Entry Date	Entry Price	Exit Date	Exit Price	Profit
AAPL	13	06/16/04 09:45:00	30.7100	06/17/04 10:15:00	32.2300	1.5200
EBAY	331	06/16/04 09:00:00	87.2000	06/28/04 15:15:00	92.4000	5.2000
ERTS	295	06/16/04 10:15:00	51.5500	06/29/04 11:00:00	53.8700	2.3200
MSFT	234	06/17/04 08:15:00	27.3300	06/24/04 14:30:00	28.4200	1.0900
SEPR	17	06/16/04 09:15:00	49.2000	06/17/04 10:00:00	51.1700	1.9700
YHOO	61	06/24/04 15:15:00	33.9100	06/28/04 09:30:00	35.1100	1.2000
YHOO	226	06/16/04 08:30:00	32.2000	06/24/04 09:30:00	33.6400	1.4400

MULTIPLE STRATEGIES REAL TIME

Multiple trading strategies can be combined and tested with ease and you can do it off line, no worries over streaming data.

QUOTES AND CUSTOM BAROMETER

Now you can apply the unique bullish/bearish Color Barometer from AIQ Charts to your AIQ Quotes. What better way to get a snapshot of how your stocks are performing. Apply multiple time frames to each ticker and even view the last 5 indicator barometer readings for a trend analysis.

Ticker	Ask	Bid	Change	Last	+/-DMI-1m	+/-DMI-W
IBM	88.37	88.28	-0.42	88.29	34.60	15.74
MSFT	28.69	28.46	+0.32	28.6	43.16	29.39
AAPL	32.5	32.17	-0.32	32.17	6.85	31.33
RIMM	63.5	63.34	+2.26	63.25	37.16	34.33
TASR	40.01	39.77	-3.09	39.85	57.57	38.20

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