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Interview with Richard Denning-Part I

AIQ User Shares Winning Model-- 'Buy a Good Stock Within a Good Group During a Favorable Market Period'

By David Vomund

Richard Denning, a CPA, has been investing since 1973 and has been an AIQ user since 1987. He is an active member in an AIQ chat forum that can be found on the web at aiq-eds@yahoo.com. This is the first in a two-part interview conducted by David Vomund.



Richard Denning

Vomund: You have created several very impressive mechanical trading models. How many of these models do you trade at one time?

Denning: I'm using seven systems right now. As I discussed in the April 2005 *Opening Bell* interview, the models fit into different slots so the attempt is to get non-correlated systems working at the same time. That way, if one

system fails it's not devastating to the portfolio.

Vomund: Do you ever use judgment in your trading or do you use a purely mechanical approach?

Denning: My objective is to be as mechanical as possible but it is almost impossible to be purely mechanical. The idea of using a model is that it eliminates a lot of emotion and leads to more consistent results. The

"I decided to incorporate the top-down approach that AIQ's founder, Dr. Smith, taught. The model first has a market timing section, then a group filter that will help determine attractive areas, and finally a stock selection component."

problem with using judgment is that on some days you may be distracted by other things that you are trying to do so your judgment on those days might not be as good. When I do use judgment it is a situation where I get a list of ten candidates and can only buy one or two; then I'll look at the charts. Patterns are difficult to

asked me to share another model so I thought of how I could incorporate into one model the things that I've learned at AIQ seminars and by reading the *Opening Bell*. I decided to incorporate the top-down approach that AIQ's founder, Dr. Smith, taught.

The model first has a market timing section, then a group filter that will help determine attractive areas, and finally a stock selection component. The goal is to buy a good stock within a good group, during a favorable market period.

Vomund: Let's start out with market timing. How did you decide what model to use for market timing?

Denning: I use the RSMD SPX model that you've published in the *Opening Bell* and you use in your *VIS Alert.com* newsletter. Basically, the weekly version of the Nasdaq's RSMD SPX indicator is used. When the indicator is rising it is bullish. When it is falling then you should be in cash. It takes two weeks for a trend to reverse.

It is a bit of a challenge to develop a code for this model in EDS because you can't mix different time frames when running a back test. So I wrote the code to back test on a weekly basis to get the signal dates. I then hard-coded those dates to work with a daily EDS scan.

(Editor's note: The April 2001 Opening Bell discusses the use of the RSMD SPX indicator for market timing. Also, the soon to be released version of TradingExpert will allow running a scan on both weekly and daily data at the same time).

Vomund: Any other market timing tools?

Denning: There is a seasonality component. There are certain months of the year with a lot of volatility and they tend to be months where the market peaks. I decided to bypass January, April, July, and August. So even if the RSMD model is positive, I sit in cash during those months.

Vomund: So September and October are OK?

Denning: Yes. I have observed that in many years the market, especially the Nasdaq, tends to peak in July/August but the RSMD timing model does not always go to a sell signal fast enough. By the time September has started, I am comfortable relying on the RSMD timing model to have gone to a sell signal when needed. Market lows often occur in the fall so the RSMD timing model tells me when to get back in.

Vomund: The next part of your model is the industry group screening. What group structure are you using?

"To identify which groups are attractive, I'm using relative strength. This idea comes from using AIQ's Relative Strength report."

Denning: I've run the model on several structures but since all of your readers have the AIQALL group/sector structure, we'll discuss that one. This group structure has many more stocks than one would want to trade so in order to make the structure more useful I ran a filter on it and deactivated all the stocks in my database that were trading less than 50,000 shares and were priced less than \$1.

Because I started with a current AIQALL list, there are a number of issues that might bias the back test results. One is that I am only including stocks that have survived

"I use the RSMD SPX model (for market timing) that you've published in the Opening Bell and you use in your VIS Alert.com newsletter...When the indicator is rising it is bullish. When it is falling then you should be in cash."

program so they are not part of the model.

Vomund: You were kind enough to develop a model for this *Opening Bell* article, and the model does a classic top-down approach where you look at the overall market, individual industry groups, and then the stocks within the groups.

Denning: Exactly. In last April's *Opening Bell* interview you

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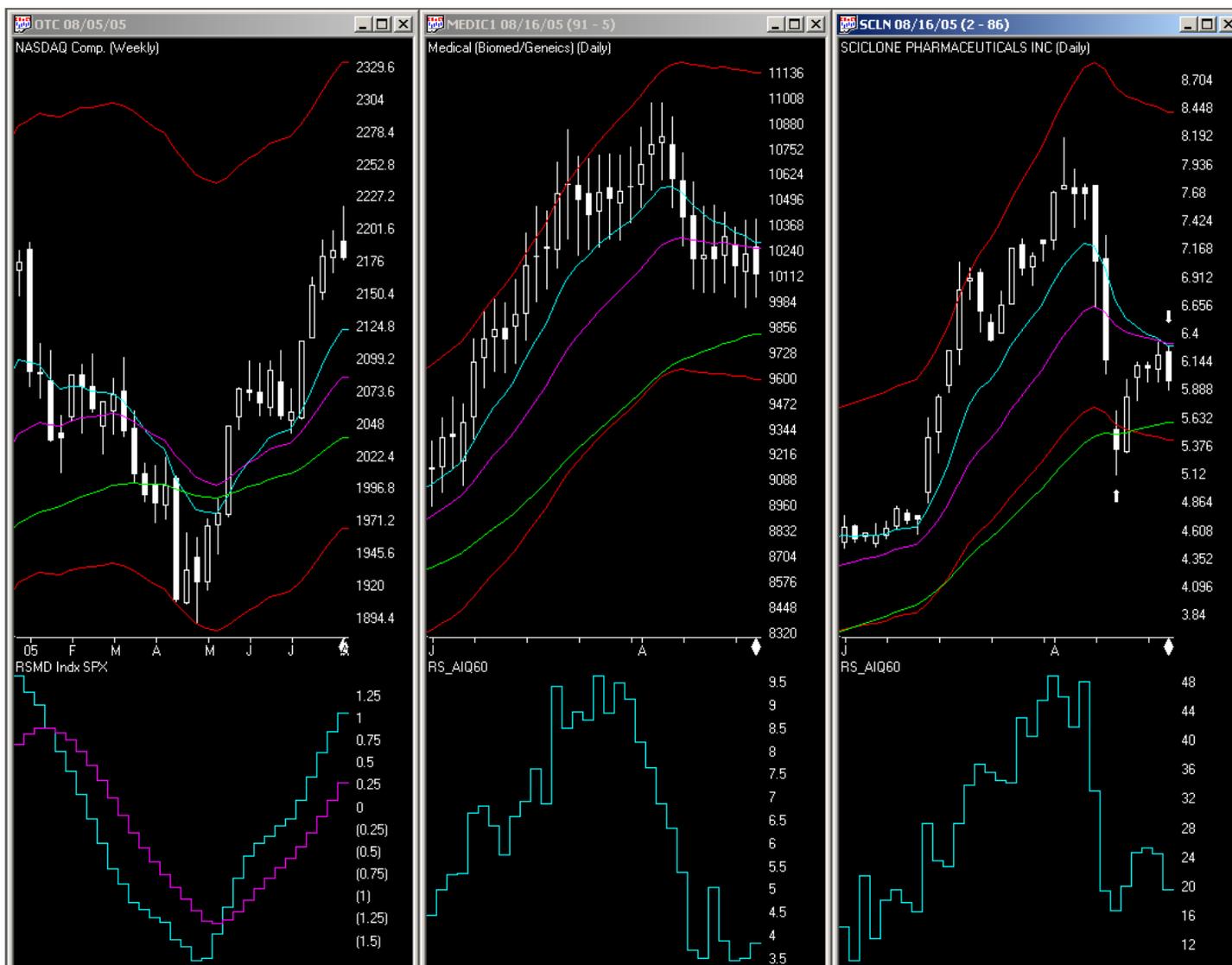


Figure 1: Three example Candlestick charts illustrate author's top-down stock selection model. Left chart shows favorable market environment. Middle chart shows strong group and right chart shows strong stock (SCLN) selected from Medical (Biomed/Generic) group.

through the current date. In part II of the interview, I will try to determine the effect of this bias by using AIQALL lists that come from the beginning of the test period.

I used a dollar volume screening as well. Assuming you bought a \$50,000 position, I wanted to position size to not exceed 5% of the average daily volume. About 3,000 stocks remained active in the structure. The groups were then recomputed based on these stocks.

To identify which groups are attractive, I'm using relative strength. This idea comes from using AIQ's Relative Strength report.

Vomund: So are you using a

one-year time period?

Denning: I started with long time lengths because the defaults are six months for the Short-Term Relative Strength report and one year for the Long-Term Relative Strength report. It turns out that didn't work as well as I had hoped, mainly due to drawdowns, so I reduced the time periods and the results improved. For the groups, I use a 60-day relative strength calculation as my basic filter. The groups must have a 60-day relative strength greater than zero.

Vomund: So depending on the market, a lot of groups or just a few groups can pass your test?

Denning: That's right. It is very easy to change this criterion as well. For example, one could say that I look for groups with relative strength greater than 15.

Vomund: At this point, you have evaluated the market and groups. How do you find what stocks to buy?

Denning: I have discussed in an earlier article that I have "data" filters that define the general characteristics a stock must have to be a trading candidate. These include price, volume, volatility, efficiency, and liquidity filters. For example, the stock must be above \$1. I understand that is a very low level but

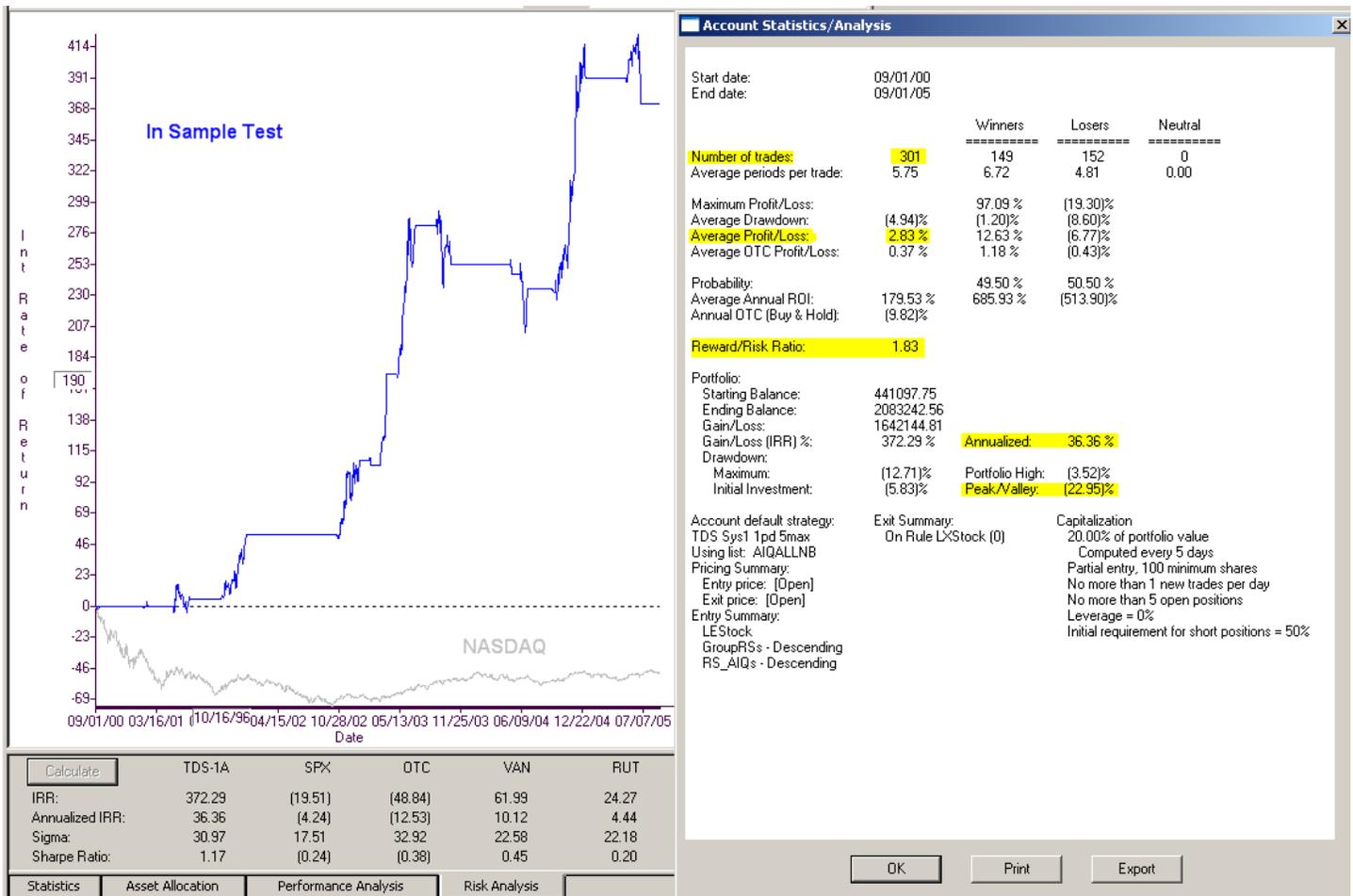


Figure 2. AIQ Portfolio Manager screens showing results of simulation back test made of author's top-down stock selection model. Model run for five-year period 9/01/00 to 9/01/05 easily outperformed the Nasdaq with an annualized gain of 36.4%.

when you go back in time you see that prices have been adjusted for stock splits making today's prices appear lower than what they may have been.

12 times as volatile.

With these stocks I run a 60-day relative strength calculation, just as I did for the groups. Only stocks with relative strength greater than 15 pass this screen. Then there are two pullback filters—very important parts of the model. Their importance may be related to the short time frame used in the Relative Strength report calculation. The first pullback

Vomund: What is your sell strategy?

Denning: I started with longer holding periods but ended up using a five-day holding period. I use a time stop set to five days and this means that all trades are exited after five days if not taken out by the other exit criteria. I wanted a tolerable drawdown and found that using a short holding period helped. I am also using a 7% Stop Loss (93% Capital Protect) and a Profit Protect of 65% once the profit reaches 15%. I'm only trading one stock per day, and five stocks are in the portfolio.

Vomund: Can you show me what a stock looks like that passes this model?

Denning: Sure. **Figure 1** (on page 3) shows that market conditions were bullish as the Nasdaq's timing indicator, the weekly RSMD

“I have discussed in an earlier article that I have “data” filters that define the general characteristics a stock must have to be a trading candidate. These include price, volume, volatility, efficiency, and liquidity filters.”

I also put in some volatility filters that tend to eliminate the low-priced highly volatile stocks. Looking at the volatility of the Nasdaq, I want stocks that are at least twice as volatile as the Nasdaq but less than

filter is that the five-day rate of change must be less than negative five (-5). The second filter requires that the one-day rate of change be less than zero. That means it went down on the day it goes on the list.

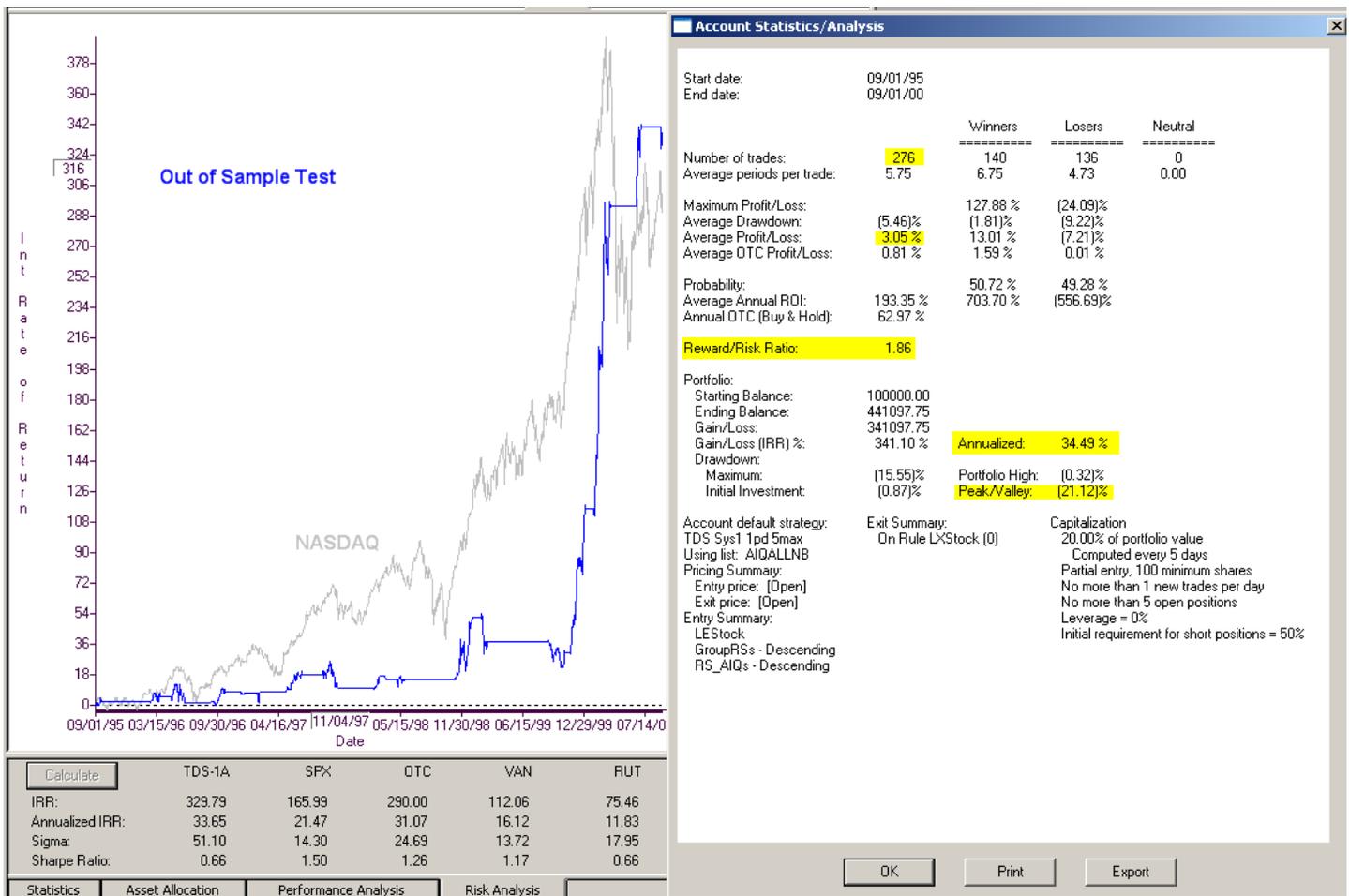


Figure 3. AIQ Portfolio Manager screens showing results of author’s model for an earlier time period. The five-year period for this test was 9/01/95 to 9/01/00 and the annualized gain of 34.5% was similar to the bull market gains seen in the Nasdaq.

to the SPX fast line, had been rising for the required two consecutive weeks. The Medical Biomed/Genetics group, symbol MEDIC1, has a 60-day AIQ relative strength greater than zero on 08/08/05.

Finally, the stock, Sciclone Pharmaceuticals, symbol SCLN, has a 60-day AIQ relative strength greater than 15 and has less than a negative 5% five-day rate of change and is down on the day of the signal, 08/08/05.

The next day, the stock gaps down and we buy at the open. Generally, buying these kinds of stocks on gap downs is favorable even though this goes against what most trading textbooks teach. After holding the stock for five trading days, we close out the position on 08/16/05 at the open for a profit of 12.66%.

Buying a stock that is down and has even gapped down on the day of purchase tends to work because we are buying a strong stock in a strong group during a period when the market is also strong.

As most authors do, I have chosen one of the better trades as an example. We need to remember that there are as many losing trades as winning trades. This system works because the winning trades tend to make double the amount lost from the losing trades.

Vomund: How does this model test?

Denning: Figure 2 shows a back test of the model from 09/01/2000 to the current date along with a portfolio graph. I have highlighted in yellow the statistics that I look at the most in evaluating a system test. First, I want to know that there are

an adequate number of trades in the test period, at least 100. Here we have 301 trades.

In this test, only commissions have been deducted but no slippage and for this reason it is important to examine the average profit per trade. Here we have 2.83% per trade and this should be enough to be able to absorb the slippage.

I like to see average annual returns of 40% or higher with maximum drawdowns of less than 50% of the average return. If the drawdown exceeds 25% of the peak account value, I know it will be very hard to stay with the system no matter how high the expected returns, so its very hard to get a system that will show 50 to 100% a year and have less than 25% peak to valley drawdowns.

For this system, the sample test

shows average annual returns of 36.36% with a peak to valley draw-down of 22.95% for an average return to max peak to valley draw-down ratio of 1.58. I would like to see a little higher returns with about the same or less drawdown so that the ratio is greater than 2.00.

I find it important to test a model using out-of-sample data as well. Out-of-sample tests are one way of checking that the system is not overly fitted to the sample data. When this happens, the system will

Nasdaq, we see that the system is underperforming the Nasdaq during most of the test period until the final year when there is a large upswing. I would rather see the system perform more consistently during each of the years.

The problem with the out-of-sample years is more apparent when we see the results on a year to year basis as shown in **Table 1**, which shows the key statistics for the system by year. The early years show less than desirable results and

2005 (to 09/09/05) is the worst of all the years. However, many years have the best performance in the last quarter, so it is really not fair to look at 2005 yet.

“We need to remember that there are as many losing trades as winning trades. This system works because the winning trades tend to make double the amount lost from losing trades.”

not be able to handle the varying market conditions that happen as we go forward in real time. This alone is not enough to determine how well a system will do going forward. In addition, it is important to base a system on logical ideas rather than going strictly on data mining.

Figure 3 (on page 5) shows my out-of-sample back test, which ran from 09/01/1995 to 09/01/2000. Notice that the yellow highlighted statistics on the out-of-sample summary are similar to the in-sample ones. This part is encouraging. However, when we look at the equity graph compared to the

I feel it is very important to look at each year individually in order to get a feel for how hard it will be to stay with the system. It is going to be hard for someone who needs constant action to trade this system since it stays out of the market a good portion of the time. In addition, years like 1996, 1997, and 2005 (to 09/09/05), are trying due to low returns and drawdowns. If you look only at the overall summary, you do not get a feeling for the psychological difficulties that might be involved in trading the system.

Vomund: You also tested variations of this model, such as the

effect of using different industry group structures and different market timing. Can you tell us about this?

Denning: In Part II of this interview, I will show the effect of removing some of the filters to see if a simpler model can perform even better. Most of the current system is based on logical ideas and only some of the exit and pullback filters were determined by optimization. Removing some of the criteria that were arrived at via the reasoning process might result in a better model. I am not yet satisfied with the test results and I hope to come up with some improvements to the basic model presented here.

In addition, other industry group structures can be used to further create a type of out-of-sample test. Another out-of-sample type test I would like to present in Part II is the sensitivity test where the key parameters are varied to determine their effect on the outcome. The less sensitivity the model is to parameter change, the more robust the model will be. So there are several tests that I would like to present in Part II of this interview.

Richard Denning's Expert Design Studio model can be downloaded from AIQ's web page at www.aiqsystems.com. Click on the *Opening Bell* link.

Mr. Denning can be contacted at richard.denning@earthlink.net.

Table 1

Description	1996	1997	1998	1999	2000	2001	2002	2003	2004	9/19/2005	10 Years
Number of trades:	49	45	49	84	63	92	42	83	70	21	577
Average periods per trade:	5.98	6.04	5.63	5.86	5.1	5.47	5.9	5.99	5.7	5.9	5.75
Average Profit/Loss:	0.64%	0.36%	3.26%	2.85%	7.41%	2.45%	4.71%	3.87%	3.04%	-1.43%	2.93%
Average OTC Profit/Loss:	0.07%	0.27%	-9.02%	1.36%	0.46%	-5.51%	-8.89%	1.11%	0.49%	-0.36%	0.58%
Winning Probability	48.98%	46.67%	53.06%	50.00%	57.14%	53.26%	59.52%	48.19%	50.00%	33.33%	50.09%
Losing Probability	51.02%	53.33%	46.94%	50.00%	42.86%	46.74%	40.48%	51.81%	50.00%	66.67%	49.91%
ROI While Invested:	39.03%	21.62%	211.49%	177.62%	530.86%	163.64%	291.18%	236.17%	194.52%	-88.50%	186.14%
Annual OTC (Buy & Hold):	22.46%	21.58%	39.52%	85.35%	-39.29%	-20.88%	-31.44%	49.87%	8.54%	-1.93%	11.30%
Reward/Risk Ratio:	1.18	1.11	2.15	1.79	3.00	1.65	2.78	2.34	1.86	0.58	1.84
Annualized IRR%	4.78%	2.41%	35.60%	41.80%	116.17%	49.10%	33.59%	82.06%	45.82%	-11.06%	35.34%
Peak/Valley	-11.69%	-12.57%	-13.60%	-21.12%	-10.54%	-18.94%	-10.67%	-18.54%	-15.14%	-9.78%	-22.95%
IRR% / Max Peak/Valley:	0.41	0.19	2.62	1.98	11.02	2.59	3.15	4.43	3.03	(1.13)	1.54

Market Review: So Much for the ‘Summer Doldrums’

We are hearing the word “volatile” used more and more to describe the stock market, and understandably so. The market rose 3.6% in July, fell in August, rose back to the July highs in early September, and then fell back toward the August lows in late September. So much for the “summer doldrums!”

Looking back over longer periods, however, the market is little changed. The S&P 500, and most other market averages, is about unchanged this year. In fact, excluding dividends the S&P 500 is about where it was 6 ½ years ago.

That doesn’t mean all areas of the market are flat. Many are hitting new all-time highs. Small-cap stocks have been much better performers as the Russell 2000 is only 30 points below its all-time high set in August. Many sectors are near new all-time highs as well. These include Banking, Brokerages, Construction & Housing, Defense & Aerospace, Energy, Financial Services, and even Transportation. Of those, the strongest is energy.

Energy issues comprise 10% of



Figure 1. Former resistance trendline drawn on Nasdaq Composite at 2100 now acting as support.

the S&P 500’s capitalization, and many of these stocks have doubled in value this year. Needless to say, if it weren’t for strength in energy, the S&P 500 would be down this year.

The Nasdaq Composite has been slightly weaker than the S&P 500 this year. This market measurement is near a critical support level (**Figure 1**). The 2100 level acted as resistance from February to July, and then acted as support in August and

September. Since the Nasdaq often leads the market on both the upside and the downside, it is important for the bulls that this composite remains above the trendline.

S&P 500 Changes

Changes to the S&P 500 Index and Industry Groups:

There are no changes this month.

STOCK DATA MAINTENANCE

The following table shows stock splits and other changes:

Stock	Ticker	Split	Approx. Date	Stock	Ticker	Split	Approx. Date
Graham Corp.	GHM	2:1	10/04/05	Coventry Health Care	CVH	3:2	10/18/05
Sunrise Senior Living	SRZ	2:1	10/04/05	Choice Hotels Int’l	CHH	2:1	10/24/05
Credo Petroleum Co.	CRED	3:2	10/12/05	Starbucks Corp.	SBUX	2:1	10/24/05
Dynamic Materials	BOOM	2:1	10/13/05	Global Payments	GPN	2:1	10/31/05
American Dental Partnrs	ADPI	3:2	10/17/05				

Trading Suspended:

Catellus Devel. (CDX), Life Sciences Research (LSR), May Department Stores (MAY), Midwest Air Group (MEH), Premcor Inc. (PCO), Storage Technology (STK)

Name Changes:

Hybridon Inc. (HBY) to Idera Pharmaceuticals (IDP), Infinity Inc. (IFNY) to Infinity Energy Resources (IFNY), Marvel Enterprises (MVL) to Marvel Entertainment (MVL), ViroLogic Inc. (VLGC) to Monogram Biosciences (MGRM), WestCoast Hospitality (WEH) to Red Lion Hotels (RLH)

AIQ's 16th Annual Lake Tahoe Seminar

October 17 - 19, 2005 Harveys Resort & Casino, South Lake Tahoe



This year's keynote speaker Dr. Van K. Tharp

Author and New York Times Bestseller
Safe Strategies for Financial Freedom

Dr. Tharp was featured in the original **Market Wizards** book, writing on the subject of trading psychology. Worldwide, he has helped traders to maximize their trading potential. Dr. Tharp is the author of three acclaimed books published by McGraw Hill: New York Times best-sellers,

This year we are also pleased to welcome back **Henry Brookins**, author of the **Brookinsbuys** newsletter now in its 14th year and **Steve Palmquist**, founder of **Daisydogger.com**. We are also pleased to welcome **Steve Wheeler** and **David Johnson**, founders of **Navitrader** and **Jim Crimmins**, CEO of **Traders Accounting**.

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Dr. Van K. Tharp
Henry Brookins
Steve Wheeler
David Johnson
David Vomund
Steve Palmquist
Steve Hill
Jim Crimmins

This year's 16th Annual AIQ Lake Tahoe Seminar at Harveys Resort and Casino promises two-and-a-half days of intensive sessions with eight guest speakers.

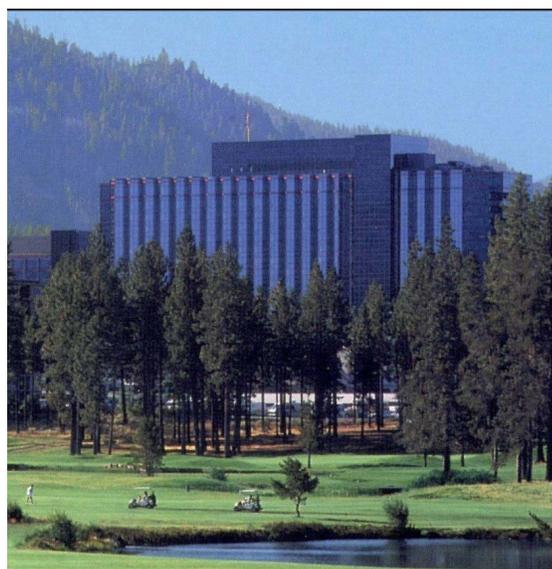
Every morning begins with an AIQ-hosted breakfast. Sessions begin at 8:30 each day and run through to 5:00 pm (12:30 on last day). Regular breaks during the day include an AIQ-hosted lunch on the first two days. Tuesday evening all attendees are invited to an AIQ-hosted catered reception.

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Speaker Profiles



David Vomund
Chief Analyst
AIQ Systems

David Vomund is editor of AIQ's **Opening Bell** newsletter, and publisher of **VISAlert.com**. His market timing performance in **VIS Alert** ranks seventh best in the country by Timer Digest for the 10-year time period ending December 31, 2004. David is president of **Vomund Investment Services** and **ETFportfolios.net**. He is a frequent speaker at events throughout the U.S.

Stephen Hill is CEO of AIQ Systems. For the past 12 years he has been involved in all aspects of AIQ Systems, from support and sales to programming and education. Steve is a frequent speaker at events in the U.S. and Europe, talking on subjects as diverse as **Portfolio Simulation Techniques, Advanced Chart Pattern Analysis** and **Trading System Design**.



Stephen Hill
CEO
AIQ Systems



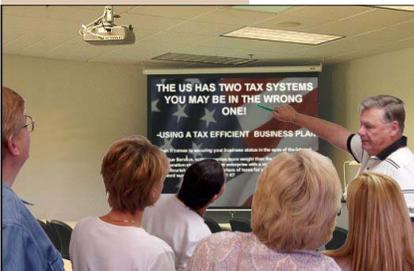
Steve Palmquist
Founder
Daisydogger.com

Steve Palmquist is a full-time trader. Steve uses AIQ's Expert Design Studio to find interesting trading ideas and strategies. He has shared trading techniques and systems at seminars across the country; including the Traders Expo, and AIQ seminars. He has published articles in **Stocks & Commodities, Active Trader, The Opening Bell**, and **Working Money**.

Henry Brookins graduated with an M.S. degree from the Naval Postgraduate School in Monterey, CA, and served an additional four years in the U.S. Navy as an oceanographer. While in graduate school, he learned to trade stocks and in the early 90s started his own successful stock newsletter. In 1998, he started the **Stock Hedge Fund**. At present, he trades stocks and writes the **Brookinsbuys** investment newsletter. Henry was a featured speaker at AIQ's Tahoe Seminars in 1997 and 1999.



Henry Brookins
Founder
BrookinsBuys.com



Jim Crimmins
CEO
TradersAccounting

Jim Crimmins is CEO of **Traders Accounting**. "We opened our doors in 1998. Our aim was very simple, help traders succeed by taking their minds off of record keeping and taxes. Our original motto was, 'You trade, we'll do the rest.' Traders Accounting has been featured in articles in **Kiplingers, Forbes**, and **BusinessWeek**."

Steve Wheeler and David Johnson, are co-founders of **Navitrader**. Veteran AIQ users and traders, David and Steve use AIQ TradingExpert Pro to develop their Navitrader trading system. They are frequent speakers at events throughout the U.S., covering topics such as **Position Sizing, Money Management** and **Profitable Price**.



Steve Wheeler & David Johnson
Founders
Navitrader

Monday October 17th, 2005

For the first two sessions attendees may choose either:

Advanced Chart Pattern Analysis and Trading with the Odds

or

Getting Started Right with AIQ

All attendees are together for the balance of the seminar.

Advanced Chart Pattern Analysis

by Steve Hill, CEO AIQ Systems

In this session discover the elements that are required for a chart pattern to be valid. Including why a given pattern works or does not and how to trade it. Effectiveness rates and where to place exit targets will also be discussed.

Trading with the Odds

by David Johnson, Co-founder NaviTrader Inc.

Certain patterns have higher profit probabilities than others. This session will explore why certain patterns work in all market conditions. Further, it will examine how proper risk management techniques can be used to eliminate potential low probability trades and manage others to profitable conclusion. Reward risk ratios, profit projections, stop loss management and proper position sizing will also be covered.

Getting Started Right with AIQ

by David Vomund, Chief Analyst, AIQ Systems

New users will learn methods of using the software which will help save time and reduce the learning curve. Charting, Reports, Data Manager, and basic EDS functions will be covered.

Effective Swing Trading Techniques

by Steve Palmquist, founder Daisydogger.com

Steve will outline the development and use of one of the trading systems in his traders tool box. Attendees will learn how the system behaves in different market conditions, and how it is effected by various filters.

Winning the Mental Side of Trading

by Steve Wheeler, Co-founder NaviTrader Inc.

Steve will discuss techniques for dealing with the most difficult part of trading, mastering our own behavior. He will share his methods developed for building a winning belief system and maintaining the mental edge for ongoing success.

Tuesday October 18th, 2005

Market Truths

by David Vomund, Chief Analyst, AIQ Systems

David Vomund will reveal important market truths that he has learned from actively studying and trading the market for nearly 20 years. These are the truths that experienced investors learn over time. New investors learn these truths the hard way — by losing money. Topics include market behavior, position sizing, and trading psychology.

Market Adaptive Trading

by Steve Palmquist, founder Daisydogger

Steve shares techniques for adapting your trading style to specific market conditions. Attendees will learn when to focus on trading long, when to focus on shorts, and when to stand aside. Reward risk ratios, profit projections, stop loss management and proper position sizing will all be covered.

Proven Method for Making Money in Stocks

by Henry Brookins, founder BrookinsBuys.com

Henry will discuss how he has been able to make money in stocks these past 14 years. He will discuss his methods in depth, from searching techniques to chart patterns, to entering and exiting the trade. He will also discuss methods that provide where the markets are in the cycle, and where they are going. What stocks are hot and should be tracked or bought will also be covered.

Learning to Improve Your Cash Flow Through a Tax Efficient Trading Plan

by Jim Crimmins, CEO, Traders Accounting

The U.S. currently has two tax systems! One is for individuals, one is for business. Guess which is best? To know how to maximize your tax efficiency you need to learn how to lower your taxes through legitimate methods. A trader's biggest expense whether they make or lose money is TAXES. Learn how to lower tax expenses, since every dollar you can save in taxes equates to a dollar you can keep in your trading account.

**Navitrader
open evening**
*by Steve Wheeler
and David Johnson*
**Monday
October 17th**



Navitrader presents an open evening discussing their trading service, open to attendees and non-attendees.



**Evening
Buffet
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**Tuesday October
17th from 6 - 9 pm,**
AIQ will host a buffet reception for all attendees.



Testimonials

"The seminar was great. I was impressed with the quality of the workshop. It has inspired me to delve into my AIQ software and to make even better use of it. I also learned a great deal, discovered new ideas, and found new applications. I liked the fact that the speakers were helpful and available."

"Palmquist was great! A nice combination of good systems and good methodology clearly presented in an engaging manner"

"David Vomund. Very knowledgeable, very good speaker, extremely practical advice-a great asset to AIQ!!"

Cancellation policy

Cancellation before 09/06/2005, full refund, 09/06/2005 - 09/27/2005 there is a \$100 cancellation fee. As of 09/28/2005 there are no refunds.



AIQ Systems
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Incline Village
NV 89452
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Wednesday October 19th, 2005

What's New with AIQ

by Steve Hill, CEO AIQ Systems

Attendees have a chance to relax as Steve will use this session to show what's new in the AIQ flagship platform TradingExpert Pro, plus a chance for a sneak preview of what AIQ is working on for future releases.

How I Trade Efficient Stocks

by Dr. Van K. Tharp

In this extended session Dr. Tharp will cover how he trades efficient stocks. His EDS efficient stock strategy has been featured in **Opening Bell** monthly on several occasions. He will cover the importance of position sizing when using this strategy. Time allowing, Dr. Tharp will discuss the importance of understanding risk-reward and how that dictates your trading.

Seminar ends at noon

To reserve your seat please call

1-800-332-2999

Space is limited, call now

A \$795 charge will be applied to your credit card approximately 90 days before seminar.

Significant others may attend the AIQ-hosted buffet reception Tuesday evening for an additional \$58.

Speaker Index and dates

Dr. Van K. Tharp, *Trading Coach, Author* www.iitm.com Wed 10/19
Henry Brookins, *Founder BrookinsBuys* www.brookinsbuy.com Tue 10/18
Steve Wheeler, *Co-founder Navitrader* www.navitrader.com Mon 10/17
David Johnson, *Co-founder Navitrader* www.navitrader.com Mon 10/17
Steve Palmquist, *Founder Daisydogger* www.daisydogger.com Mon 10/17 & Tue 10/18
Jim Crimmins, *CEO Traders Accounting* www.tradersaccounting.com Tue 10/18
Steve Hill, *CEO AIQ Systems* Mon 10/17 & Wed 10/19
David Vomund, *AIQ Chief Analyst* Mon 10/17 & Tue 10/18

\$795 includes

- Breakfast all three days
- Lunch Monday and Tuesday
- AIQ-hosted buffet reception
- Full seminar notebook for all sessions
- Wireless internet access in seminar area
- Real-time computer lab
- AIQ staff on hand to answer questions



Harveys Resort, South Lake Tahoe

AIQ and Harveys have made special arrangements for attendees with guest rooms for **\$99 a night Sunday - Thursday, \$179 a night Friday and Saturday**. Group code when booking rooms is S10AIQ. To take advantage of these special rooms, call Harveys at **1-800-427-8397**.

